

MMAP Grant Information Session

We will begin momentarily

Grow, Innovate, and Make in Massachusetts



Center for Advanced Manufacturing

Our Mission »»

Foster the most complete, most connected, and fastest manufacturing ecosystem from innovation through production.

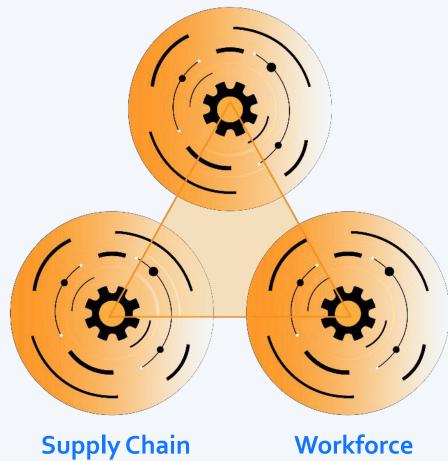


Center for Advanced Manufacturing

Our Approach »»

- Support the innovation, development, and commercialization of next generation advanced manufacturing technologies.
- 2 Strengthen our supply chain by helping SMEs adopt and implement the latest technologies and trends impacting manufacturing.
- Spark the next-generation workforce required to innovate and scale manufacturing.

Innovation





Our Capital Grant Programs »

Massachusetts Manufacturing Accelerator Program (MMAP)

Provides capital equipment grants and development activities to help introduce manufacturers to new technologies, increase supply chain resiliency, and help them scale operations through an upskilled workforce and increased capabilities.

Massachusetts Manufacturing Innovation Initiative (M2I2)

Provides state grant funding to help Massachusetts innovators who are ready to begin manufacturing their hard tech technologies.



Massachusetts Manufacturing Accelerate Program



Massachusetts Manufacturing Accelerator Program

MMAP Changes



	FY25	FY26
Grant Sizes	Up to \$200,000	Up to \$300,000
Matching Funding	100% Up to 25% of match can be from personnel time	Grant size of \$100,000 or below: 50% Grant size of more than \$100,000: 100% Up to 50% of match can be from personnel time
Nonprofit role	ContractingSupport to manufacturer	 Contracting Conduct assessment to help business identify greatest process, equipment, and software needs
Application process	 Submit budget with business-identified equipment and process improvement needs 	 CAM pre-selects nonprofits to do contracting and assessments Manufacturers submit application on opportunities and needs Businesses selected for accelerator CAM-funded 3rd party assessment Final budget is submitted to CAM
Eligible expenses	Capital equipment12-month purchasing window	 Capital equipment and capital software 18 –month purchasing window

Benefits & Trade-offs for SMEs

Benefits:

- Additional support while adopting especially for those new to digital transformation, automation, and Al journeys
- Reduced burden of identifying solutions and doing in-depth analysis of vendors
- Free assessment of internal processes to identify opportunities for improvement
- Shorter initial application
- Access to other resources, expert speakers, and guidance through the accelerator
- Increased max award size to \$300K
- Cohort effects
- Marketing opportunities
- Don't need to find a nonprofit partner

<u>Trade-offs:</u>

- Longer application to funding timeline
- Reduced frequency of application (from twice a year to once a year)
- Reduced application window (from 6 weeks to 4 - 5 weeks)
- Reduced number of recipients



Manufacturer Selection Process

- Accelerator application questions will include:
 - o Business model, manufacturing capabilities, growth history
 - o Work on modernization, digitization, automation, and leveraging AI to date
 - o Pain points, limitations to scale: what problems they are looking to solve
- Review process:
 - o Initial CAM review to confirm compliance
 - o Review committee review: industry experts from across sectors provide scores
 - o Selection criteria: impact on employee upskilling, job growth, opportunities for process improvements, market potential, and geographic, social, racial, and gender diversity of the sector
 - o CAM makes final selection of accelerator participants
- Technical priorities for FY26:
 - Embracing the digital transformation
 - Leveraging Al
 - Leveraging robotics

- Improving QA/QC
- Upskilling workers



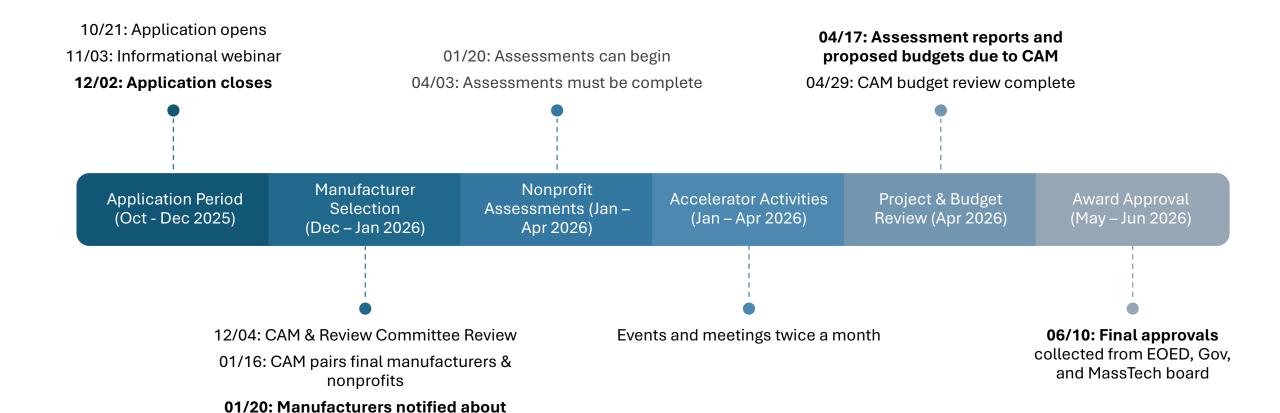
Accelerator Activities

- **Cohort Participation:** Manufacturers moving through the accelerator together, fostering peer-to-peer learning, shared problem solving, and networking opportunities
- **Expert Guidance:** CAM staff, nonprofit advisors, and industry experts to support decision-making, vendor selection, and workforce integration strategies related to projects
- Workshops and Speaker Sessions: Targeted sessions on digital transformation, leveraging AI, automation, robotics, quality systems, and workforce upskilling
- **Resource Connections:** Introductions to ecosystem partners, solution providers, and technical assistance organizations, reducing the burden on manufacturers to independently identify and vet options
- Capital Investment Support: Matching grants of up to \$300,000, aligned with assessment findings and accelerator priorities
- **Visibility and Promotion:** Participants will be highlighted in CAM communications, featured at the Manufacturing Mash-Up, and recognized at a celebration event upon completion of the program



Timeline for applicants

award





Timeline

Task	Deadline
Nonprofit application open	09/15/25
MMAP Opening Announcement at the Mash-Up	10/21/25
Nonprofit application closes	10/31/25
Webinar	11/03/25
NOFO Application Deadline	12/02/25
Manufacturers selected & paired with nonprofits	01/16/26
Assessments begin	01/17/26
Assessment reports and proposed budgets due to CAM	04/03/26
Grant memo submitted internally	05/01/26
Grant memo submitted to EOED	05/08/26
CAM seeks board approval for awards	06/10/26





Questions?

Send an email to Proposals@masstech.org

https://cam.masstech.org/mmap



Appendix

What is Considered Capital?

Grants are available for capital purchases only under Generally Accepted Accounting Principles ("GAAP").

- Allowable capital purchases under this grant: new or used equipment, capital software
- Not allowable capital expenditures under this grant: acquisition of land and existing facilities, construction of new buildings, renovation of existing buildings, salaries of individuals engaged in operations, other operating costs



Cost Share Examples

Examples of acceptable cost share:

- Installation/shipping fees
- Cost to remove old equipment/deconstruction
- Training costs
- Non-equipment purchases (electrical, water piping, ventilation, etc.)
- Equipment purchases that exceed the \$300k total project limit for capital
- Non-capital software
- Designs for tooling
- Non-profit partnership fees

